



PRICE helps the Aerostructures Corporation Fly Higher

Marthe Cumming is a Senior Engineer in the Advanced Development Department of the Aerostructures Corporation, a major sub-contract supplier of aerospace products to both the United States Department of Defense and the worldwide commercial aviation industry. She specializes in estimating software utilization, and improving and testing the durability of composite aircraft structures.

Marthe first turned to PRICE Systems' forecasting technology when she needed an effective tool to estimate the cost of advanced aircraft components for an Independent Research and Development (IRAD) program. "My initial impression of the software was favorable," Marthe reports, "updated versions were provided free of charge and the technical support was fast, responsive to my needs, and effective."

PRICE Systems' hands-on technical support sets the industry standard. The proactive approach the consultants take in anticipating and answering their clients' questions and needs includes instructing them on how to better utilize the forecasting technology and walking them through the process of adapting the technology to better address their specific needs.

When Marthe ran into some difficulty applying PRICE, dedicated consultants were quick to respond. Marthe explains: " I had a few odd little problems, but these were solved effectively and quickly by PRICE Systems' technical support group."

In addition to on-site support, extensive training on all forecasting models and client-only web sites, PRICE Systems allows clients access to a technical support person 24 hours a day, every day of the year. This approach has helped make loyal customers out of high-profile corporations and Institutions such as Boeing, Penn. State and the United States Air Force.

Rapid and accurate estimates in the shortest amount of time possible are critical to success in today's demanding environment. PRICE Systems provides clients with a wide variety of tools and services that allows them to achieve their business goals faster, more accurately and more efficiently. The project management forecasting models created by PRICE Systems are used by many industries in both the private and public sector. These models give their clients the estimate costs within five percent of actual costs for all types of equipment and software from concept Development to production and deployment.

About Aerostructures Corporation

The Aerostructures Corporation's origins in Nashville can be traced back to 1939 when it was known as Stinson Aircraft Company. As a division of the Aviation Company, the third largest producer of war materials during World War II, it was merged with Vultee in 1940 and merged again to form Consolidated Vultee Aircraft in 1943. In 1959, the Aviation Company became Avco Corporation. In 1966, the Nashville division was renamed Avco Aerostructures. In 1985, Avco Aerostructures became part of Textron Inc., as a result of their acquisition of Avco Corporation, and in 1987, the name changed to Textron Aerostructures. The Nashville facility was purchased in September 1996, by The Carlyle Group, a Washington, DC investment firm, and renamed The Aerostructures Corporation.